

CURRICULUM VITAE

1. **Family name:** Angiolini
2. **First names:** Sandro
3. **Postal address:** loc. Bricciano, 40- 53013 Gaiole in Chianti (Siena)- ITALY
4. **Date of birth:** 15 July 1959
5. **Nationality:** Italian
6. **Civil status:** Single
7. **Education:**

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained:
Siena University (IT), Faculty of Economics 1986/1996	<ul style="list-style-type: none"> • Degree in Economics sciences (final thesis about property rights and environmental policies).
London University, Wye College-Kent (UK) 1988/1989 (later incorporated by Imperial College)	<ul style="list-style-type: none"> • Master of Sciences in Rural Resources and Environmental Policy (final thesis on the multicriteria evaluation of a EU development programme in the Mediterranean)
CIFDA (Training Centre for Extension Services)- Foligno (IT) Feb./Dec.1987	<ul style="list-style-type: none"> • Diploma in Agricultural Communication Management (incl. rural sociology, group work, use of media tools).
Florence University (IT), Faculty of Agriculture and Forestry 1978/1984	<ul style="list-style-type: none"> • Degree in Agricultural sciences (final thesis on farm-tourism development)

8. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
<i>ITALIAN</i>	1	1	1
<i>ENGLISH</i>	1	1	1
<i>SPANISH</i>	1	1	2
<i>FRENCH</i>	1	2	2
<i>PORTUGUESE</i>	2	3	4

9. **Membership of professional bodies:** Italian Order of Professional Agronomists; International Ecotourism Society.
10. **Other skills:** Familiar with Windows Office (Word, Excel, Project, Explorer, PowerPoint,) and Adobe
11. **Present position:** Independent consultant
12. **Years within the firm:** 15
13. **Key qualifications:**
 - Competency in the preparation of strategic plans for the management and planning of rural and environmental resources
 - Familiar with PRAG, Logical Framework Approach, Project Cycle Management, CBA, SEA, Scenario techniques
 - Skilled in project evaluation and monitoring, and in the economic analysis of public policies/programmes
 - Knowledge/experience of EU policies/programs about rural issues, climate change, sustainable development, green economy
 - Enrolled in Evaluators list of DgResearch (EU), and in Experts list of the Global Partnership for Sustainable Tourism (UNEP)
 - Knowledge of EU Structural Funds, and of other key European funding instruments
 - Experienced in design, management and delivery of communication, capacity building and training activities
 - Able to perform well in a wide array of different working environments (Public bodies, private firms, NGOs, civil society).
 - Ability to analyse complex issues and summarize key problems/perspectives, and to devise public/ private initiatives
 - Competency in analytical methods, problem solving, prioritisation ability, maturity of outlook, judgement skills
 - Wide multicultural background, combined with effective communication and diplomatic skills.

13. **Specific experience abroad:**

Country	Date from – Date to
Sierra Leone	Apr./May 2012
North Cyprus	Oct./Nov.2010
Fyrom (Macedonia)	May/Jun.2007
Turkey	Jun./Oct.2002

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14. Professional experience:

Date from – Date to	Location	Company/Public Authority	Position	Description
2014-ongoing	Italy, Azerbaijan	Cerinvest, Faenza (IT)	Consultant	Training and assessment of strategies and tools for the internationalisation of local SMEs in the wine sector.
Jul.2013-Mar.2014	Italy, Brussels	Stella Consulting, Brussels (B) -Marc Santos	Expert-Evaluator	Evaluation of project proposals submitted within the EU „LIFE+“ innovation and demonstration programme (Environment and Governance section), for the areas: Water- Marine environment- Soil- Forest management-Strategic approaches (incl. Energy cycle).
Dec.01-Ongoing	Italy, Malta, Palestine, Spain	Astrale-Timesis (IT)	Expert-Evaluator	Monitoring and evaluation (technical and financial) of 34 „LIFE“ projects (a grant scheme managed by DgEnv-EU), dealing with sustainable tourism, waste and water management, Climate change, Green Economy, Integrated Coastal Zone Management, sustainable agriculture, restoration of protected areas, for a total budget of approx.42 Mil. €For ys. 2002-2003 it included assessment of project proposals.
Jun.93-Ongoing	Tuscany (IT)	Siena Provincial Authority	Part-time Fonctionnaire	Enforcement of EU Directives and Regulations in the Agricultural, Planning and Environment sectors at local /regional level, including design and participation in institutional capacity building and communication/dissemination activities. Design of Communication strategy to support local environmental business and job creation.
Apr./May.2012	Sierra Leone	Agriconsulting Europe, SA (B)	Policy Expert	Assistance to the Environmental Protection Agency in preparation of ToR for long-term TA, of project operational manual, OPE, Call for Proposals for climate change projects; it included policy advice on Environmental Governance and environmental mainstreaming issues, analysis of REDD schemes, and organization of Focus Groups with relevant Ministries and major NGOs.
May.09-Mar.2012	Italy, Belgium	AESA-European Network for Rural Development	Policy Expert-Evaluator-Writer	Assessing the role of National Rural Network in Italy; Writing articles on organic farming and young entrepreneurs in Italy; Assessment of the role played by Rural Development Programs in Italy and Spain for the provision of Public Goods and for what concerned Mountain policies; identification of rural development measures able to face climate change challenges in Italy.
May./Sep.11	Italy	AGENFOR (IT)	Expert-proposal writer	Preparing technical-financial documents (Concept notes, full application forms) to apply for ENPI CBC and IPA Call for Proposals on environmental sectors (waste, water, tourism, organic farming), with partnerships encompassing public and private (incl. SMEs) actors located in Southern Europe and the Middle East.
Jan.03-Dec.10	Tuscany (IT)	ARSIA (IT) Regional Agency for Rural Dev.pt	Expert-Evaluator	Member of the Evaluators' commission for the evaluation of research-projects concerning agriculture, economics and rural development, transfer of agricultural expertise and innovations.
Oct./Nov.2010	Cyprus (Turkey)	Agriconsulting Europe- Brussels (B)	Expert-Consultant	Capacity building for the creation of strategies/operational measures for the development of rural/eco- tourism activities (using LEADER approach). It involved assessment of competitive potential of tourist enterprises and initiatives, extensive travel, and contacts with various public and private stakeholders (incl. civil society), final design of Call for Proposals for development of diversification activities in the countryside (according to EU PRAG).
May/Jun.09	Tuscany (IT)	Agreco (B)	Expert-proposal writer	Preparation of the methodological part of a tender centred on the set-up of an Environmental Secretariat for the EU Neighbourhood Policy in Mediterranean countries.
Jun/Jul.08	Tuscany (IT)	Studio Sintesi Ltd (IT)	Expert-Consultant	Cooperation to the drafting of a SEA-Strategic Environmental Assessment for a road infrastructure in a water sensitive area

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Date from – Date to	Location	Company/Public Authority	Position	Description
May.07-Jul.07	Skopje (Fyrom)	IAK Agrar Consulting (D)	Expert-Consultant	Identification and Design of measures for development/diversification of rural activities (rural/eco-tourism) and of agro-environment measures, in the framework of the EU- funded IPA (Instrument for Pre-accession Assistance) operational programme. It included extensive travel, contacts with relevant Ministries, and donor agencies, draft of a Feasibility plan, identification of performance indicators, presentations at senior level.
Jan.07	Plovdiv-Haskovo-Bulgaria	Chamber of Commerce of Pisa (IT)-	Lecturer	Training of Chamber of Commerce, SMEs employees and local entrepreneurs on project management and elaboration of applications, for Call for Proposals within the new EU Rural Development Fund for the period 2007/2013.
Feb.03/Nov.03	Tuscany (IT)	Eurospottello (IT)	Expert	Design and updating of a web-site devoted to a training project on funding-research for rural development initiatives (e.g. LEADER+).
Dec.02	Tuscany (IT)	Zanchi Studio (IT)	Evaluator	Cooperating on the ex-ante evaluation of a water supply/waste water management scheme, including analysis of environmental impacts.
Mar.01/Nov.02	Tuscany (IT)	AIAB Toscana + Accademia It.di Scienze Forestali (IT)	Expert-Researcher	Cooperation to “AEMBAC”, a 7-country project regarding the definition of environmental quality Indicators for agricultural/rural systems, to preserve key biodiversity and landscape features (funded by Dg Research- EU)- coordinated by IUCN.
Jun./Oct.02	Ankara (Turkey)	Milieu ltd (B)	Expert	Assistance to the Min. of Environment and Ministry for European Union Affairs in approximation of the EU Nature protection legislation, centred on analysis of the institutional set-up, strategic policy planning and evaluation of interventions for habitat protection (includ. the issue of compliance with CITES convention). Preparation of a service contract within PHARE rules.
Oct.00/ Jul.02	Tuscany (IT)	Eco&Eco ltd. (IT)	Expert-Planner	Contribution to the socio-economic Management Plan of the protected areas of Prato province, with particular regard to the rural sector/ eco-tourism and to institution building initiatives.
Feb.00/ Jun.02	Tuscany (IT)	AIAB Toscana (Regional Association of Organic Farmers)	Expert-Consultant	Identification and drafting of relevant projects and of funding applications at regional scale, concerning rural development, sustainable forestry, value-chain development, identification of new markets, organisation of training workshops and publication of a newsletter on socio-economic and marketing issues.
Oct.00/Jun.01	Tuscany (IT)	IG-Students	Expert-Social builder	Tutoring a group of University students to launch a micro-enterprise within a national competition for new entrepreneurship in SMEs
Jan.2001	Istria (Croatia)	E-Seasons ltd (UK).	Expert-Promoter	Analysis and evaluation of farm-tourism and rural resorts where to develop and market rural/eco-tourism activities.
Jul.99/Oct.99	Tuscany (IT)	IRIDRA-River Ombrone Water Authority	Expert	Analysis and evaluation of potential public and private funding for new water-management related investments (e.g. constructed wetlands).
Apr.99/Jul.99	Tuscany (IT)	Province of Siena (IT)	Expert	Drafting of the socio-economic development plan for two Nature Reserves.
May.98/Jul.98	Italy, Sweden	C.M.Lerici Foundation (Sweden-IT)	Researcher	Writing a report on the comparison of the experience of cooperation agreements among Public Authorities in the environmental field (with particular focus on Water sector), and their impact on Governance models and business environment.

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Date from – Date to	Location	Company/Public Authority	Position	Description
Feb.98/Apr.98	Tuscany (IT)	Univ.of Siena- Dept.of Economics (IT)	Expert	Cooperation to a project on the development perspectives of tourism in the Grosseto Province, with special focus on archaeological /heritage, nature, and rural tourism.
Jan.96/ Jun.98	Tuscany (IT)	Province of Siena(IT)	Project manager	Implementation of a LIFE-Nature project named “Conservation of the main water habitats in the Province of Siena” (LIFE95 NAT/IT/000657), related to the EU Habitat and Birds Directives.
Mar.90/Mar.93	Tuscany (IT)	IRPET- Institute for Ec. Analysis	Expert- Researcher	Research-work on the economic and environmental characteristics of rural tourism in Tuscany.
Mar.91/Sep.92	Italy, Portugal, Spain, Greece	Province of Siena(IT)	Expert	Implementation of a EU-Ouverture funded programme on apiculture, involving various Local Authorities and producers’ associations in Southern Europe.
Mar.85/ Dec.09	Italy	Various Public Authorities, Private bodies, University	Lecturer- Training organiser	Lecturer in nearly 25 vocational training courses for farmers, civil officers, NGOs, students, private entrepreneurs, on several agro-environmental and socio-economic issues, and on environmental assessment methods. This usually included developing training materials and training by case study management.

15. Publications:

- Summer 2013 (expected) “La Terra che vogliamo” (The Land we want-the future of Italian countryside)- Edizioni Ambiente, Milano
- Autumn 2012 “Le fasce tampone e la Condizionalità”, article included in the proceedings of the conference “Le fasce tampone per la riduzione dell’inquinamento dei corpi idrici”, Edizioni dell’Assemblea, Florence- (Buffer zones for the reduction of water pollution”), March 2012.
- Summer 2011 “Quality through organic farming: some experiences from Italy”, article published on “Rural Review”, n.8, DgAgri, EU, Brussels.
- Oct.2010 Contribution to a book on “The success of LIFE Environment projects in Italy”, edited by the Italian Ministry of Environment (selected project fiches and photos).
- Nov.2006 “Green spaces in Colle val d’Elsa and their sustainability”, Boccacci (Colle val d’Elsa, IT)
- Aut. 2004 “The role of LIFE-Environment projects for promoting sustainable tourism development” (article included in the book “The challenge of sustainable tourism in mass tourism destinations” (Franco Angeli Publisher, Milan);
- Spring 2003 “The place of sustainability” (article in the Italian review *Eupolis*)
- Summer 2001 Educational book regarding Environment in Tuscany, published by ARPAT-La Nuova Italia editrice (Florence).
- In May 1997 I published in Italy a guide to the best 100 farm-holidays of Tuscany (together with M.Naef-also translated in German).
- In Spring 1996 publications included: “Farm-tourism, green tourism, outdoor recreation: tools for a regional policy”, on “La Questione Agraria”(Milan),and a 24-page leaflet titled "How to convert to organic farming". Other articles: "Sustainable development and rural planning: the case of the Amiata mountain area", "Apiculture, Agriculture and Environment", and "Tourism and Nature in Tuscany".
- In 1989 I wrote a book called "Farm-Tourism in Tuscany: leaders, trends, critical issues" (Editori del Grifo, Siena, Italy).

Other Information: In Jul./Aug.1995 I took part in a 3-weeks residential workshop focused on the Management Plan for a Nature Park in the Raab-Oorseg region, at the border of **Austria, Hungary and Slovenia**. Since 1999 I regularly attend the annual “GreenWeek” event in Brussels, organised by Dg Environment of the European Commission, centred on the presentation/discussion of key EU environmental policies/programmes. Since Feb.2009 I am member of the Scientific Committee of C.I.S.A. (Centre for Interdisciplinary Environment Studies) of Rufina (Florence). I am a seasoned traveller in 5 continents, with knowledge of 38 countries.